



Turkey Desk



Having an exceptionally emerging economy ranked among Top 20 largest economies in the world, Turkey has always been considered by foreign investors as a highly profitable destination to invest in for developing their international activities. Following the structural reforms harmonizing the Turkish legislation with the EU regulations - which created an investor friendly atmosphere - both number and volume of foreign investments in Turkey have increased sharply.

In addition, by large amount of exports and massive investments, Turkish companies and financial institutions are expanding their activities abroad, particularly in Germany.



Our Turkey Desk integrating a bi-cultural background (German and Turkish), strong and leading in both German and Turkish markets offers unique services for German and international investors investing in Turkey and for Turkish investors investing in Germany and other countries, particularly in Europe.

Our activities in Turkey and our in-depth experience in Turkey-related transactions ensures that our clients can access the strength of a strong German-Turkish team of advisors.

Thanks to the admission of our Turkish advisors to legal practice in Germany and Turkey we have the ability to navigate cultural challenges, legal complexities across practices and borders to bring the right team of experts to each aspect of your business.



How we can help

Our Lawyers deliver practical and innovative legal assistance. Whether our clients are Turkish companies looking for a partner in their global strategy or international clients looking for a gateway to Turkey, we have the legal capability, cultural background, language capabilities, expertise and recent, relevant experience to assist.

The Turkey Desk has helped German, Turkish and international companies pioneer strong new business ventures abroad, not only with first class services, but in partnership with their in-house counsels and executives in assessing market opportunities, managing risks and assuring best business practice.

We provide tailored advice, based on experience in Germany and in Turkey and for Turkish companies abroad, in areas including:

- Mergers & Acquisitions
- Corporate and Commercial Law
- Dispute Resolution
- Intellectual Property
- Banking & Finance
- Capital Markets
- Private Equity
- Projects
- Labor & Employment
- Real Estate

Our Accomplishments

We accompany German, Turkish and international companies with each step of the way with a team of best qualified professionals in order to identify the best legal approach and structure fitted to our clients' objectives.

In this respect, our Turkey Desk supports our clients - from start to finish - in all their matters, transactions and projects related to Turkey and Germany.

Whether your business is at the forefront of the emergence of Turkey business onto the global stage or is looking to do business in Turkey, our firm with its Turkey Desk in Frankfurt is uniquely positioned to help.

- We have native Turkish language expertise with many years of local transaction experience in Turkey to dedicate unique advisors of the market to your transaction.
- We have the capability to advise our clients with colleagues admitted to practice in Turkey and with considerable experience and connections in the Turkish legal and financial markets.
- We will provide you with high levels of partner involvement - our model is to provide our clients with value-added expertise and advice.



Selected Transactions

our Turkey Desk Team advised in



M&A, Corporate and Commercial

- Representing Franklin Electric in connection with the acquisition of the Turkish company Impo Motor Pompa Sanayi ve Ticaret A.Ş. and with other international acquisitions in Turkey
- Representing the Sabanci Group in its investments outside of Turkey
- Representing the Koc Group in its investments outside of Turkey
- Representing Mavi Jeans in its corporate/commercial matters in Germany

Capital Markets and Banking & Finance

- Representing Global Ports Holding in relation to its USD 250 million Eurobond offering to foreign institutional buyers
- Representing Yaşar Holding in relation to its USD 250 million Eurobond offering to foreign institutional buyers
- Advising several global financial institutions including Finacity and ING on their securitization transactions in Turkey
- Advising Akbank in a USD 212 million loan facility in relation to the financing of Petlim container terminal
- Advising Zorlu Enerji on the financing of 80.3 MW Saritepe and Demirciler wind energy projects with a term loan from the Industrial Development Bank of Turkey (TSKB) and Bayerische Landesbank

Contact



Dr. Ali Şahin, Head/Partner

T +49 69 975 61 301

F +49 69 975 61 200

M +49 173 3131001

a.sahin@heuling.de



Dr. H. Erdem Şişmangil, Lawyer

T +49 69 975 61 309

F +49 69 975 61 200

M +49 173 8565407

e.sismangil@heuling.de

Heuling Kühn Lürer Wojtek PartGmbB
Goetheplatz 5-7
60313 Frankfurt am Main/Germany
www.heuling.de

Berlin

Unter den Linden 10
10117 Berlin/Germany
T +49 30 88 00 97-0
F +49 30 88 00 97-99

Chemnitz

Weststrasse 16
09112 Chemnitz/Germany
T +49 371 38 203-0
F +49 371 38 203-100

Cologne

Magnusstrasse 13
50672 Cologne/Germany
T +49 221 20 52-0
F +49 221 20 52-1

Düsseldorf

Georg-Glock-Strasse 4
40474 Düsseldorf/Germany
T +49 211 600 55-00
F +49 211 600 55-050

Frankfurt

Goetheplatz 5-7
60313 Frankfurt a. M./Germany
T +49 69 975 61-0
F +49 69 975 61-200

Hamburg

Neuer Wall 63
20354 Hamburg/Germany
T +49 40 35 52 80-0
F +49 40 35 52 80-80

Munich

Prinzregentenstrasse 48
80538 Munich/Germany
T +49 89 540 31-0
F +49 89 540 31-540

Stuttgart

Augustenstrasse 1
70178 Stuttgart/Germany
T +49 711 22 04 579-0
F +49 711 22 04 579-44

Brussels

Rue Froissart 95
1040 Brussels/Belgium
T +32 2 646 20-00
F +32 2 646 20-40

Zurich

Bahnhofstrasse 3
8001 Zurich/Switzerland
T +41 44 200 71-00
F +41 44 200 71-01