



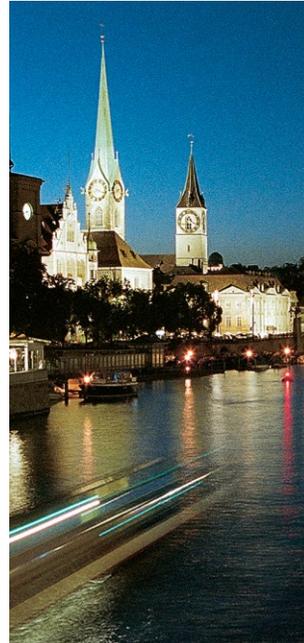
**Zurich**  
Local Professional Expertise

## Local Professional Expertise

Heuking Kühn Lüer Wojtek is a large independent German commercial law firm. More than 300 lawyers, notaries and tax consultants are working in eight offices in Germany as well as in Brussels and in Zurich. Along with our professional expertise and knowledge of the trade, our counsel is characterized by our ability to grasp economic interrelationships, our many years of experience and the great amount of personal dedication to your needs.

We work closely with our clients to come up with concepts and proposals. By doing so, we can guarantee that our solutions are highly agreeable and that the concepts we suggest are very convincing. We offer services in many locations and can guarantee that the contact you work with has the expertise to handle your project

The Zurich office of Heuking Kühn Lüer Wojtek provides its clients with counsel on all legal issues concerning German law. Whether on your way to Switzerland, whether your concerns relate to the protection of interests in Germany from a location in Switzerland or whether they deal with planning and implementing investments.



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“In 2008, we opened the Zurich office in response to the increased demand by our clients. By making a commitment to a local presence in Switzerland, we offer a combination of short distances locally with the full power of the expertise of a large German law firm. This approach has contributed to establishing ourselves on this market.”  
Dirk W. Kolvenbach, Partner in Zurich

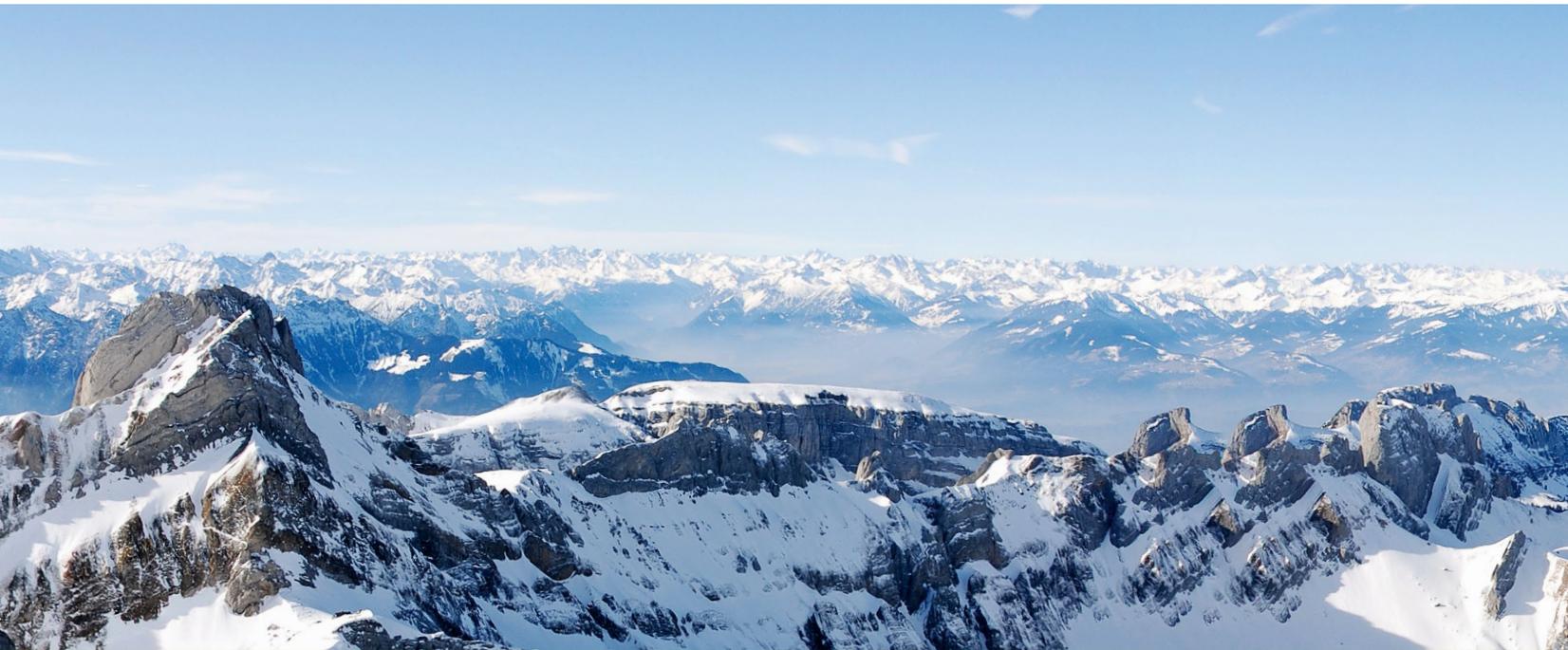


## **What is a large German law firm doing in Zurich?**

Exactly what we do best:

We advise on German law.

For any issues of Swiss law that go beyond our expertise, we have been collaborating closely with our Swiss colleagues for many years and refer our clients to legal counsel that is specifically suitable for handling their legal needs. This approach has proven to be successful in practice.



## Cross-border counsel

### **Who in Switzerland requires legal counsel in German law?**

We primarily provide counsel to

- Private Clients/Family offices
- Swiss and German banks, financial intermediaries and investment funds
- Corporates

that require legal advice on matters concerning German law that relate to an issue in Switzerland.

We provide counsel “both ways”!

On the way to Switzerland, we provide support to Private Clients and Corporates in view of German subsequent matters and we also coordinate Swiss counseling. In any event, our clients always have one main contact person.

From our office in Switzerland, we represent the German interests of Private Clients and Corporates and provide legal counsel to Swiss banks and consultants on all German law issues.

## What services do we offer our clients?

### Private Clients

- Tax consulting services and tax planning
- Succession planning
- Family law and law of succession
- Estate planning
- Support services to family offices
- Coordinating Swiss matters relating to German private property
- Making Swiss expertise available
- Legal advice on purchasing/selling real estate
- Structuring real estate assets
- Legal counsel/checks relating to rental agreements
- Litigation proceedings in Germany

### Swiss banks and consultants

- Legal advice to Swiss law offices, consultants and banks on all matters concerning German law within the context of their own clients
- Legal structuring of investment and support services products for the German market
- Complimentary support services relating to German interests
- Litigation proceedings

### Corporate/M&A/Corporate Compliance

- Company acquisitions
- Incorporations/Corporate Housekeeping
- Commercial and Corporate Law/Stock Corporation Law
- Coordinating Swiss matters for German commercial clients
- Making Swiss expertise available
- Lawsuit proceedings/Mediation proceedings
- Executive liability
- Corporate Law
- Corporate Compliance
- Stock Corporation Law
- Shareholders' meetings
- Real estate transactions/Due Diligence
- Implementing bidding processes
- Property development
- Hedge fund consulting



## Making the step across the border



### Switzerland – nothing mysterious about it

You are considering relocating to Switzerland?  
For your business or personally?

We can offer you a sound and impartial estimation of the possibilities and alternatives on how to go about it.

You have already made a decision to relocate to Switzerland?

We advise our clients in organizational issues and the German legal and tax matters that are involved in moves of this sort. And to assure that the new start is a smooth one, we can recommend the most suitable Swiss consultant and can manage the process locally.

### Our services/ Your advantages

Because from our own experience we are familiar with Swiss local conditions and the legal issues involved, we are able to offer initial consultation that can realistically uncover options on how to formulate a concept.

We are impartial and recommend the best Swiss consultant based on each individual case.

Our knowledge of both the German as well as the Swiss background ensures that no misunderstandings will develop with Swiss consultants in the first place.

It is our responsibility to coordinate the Swiss consultants.

Our Zurich office is there for you locally during and after your move across the border.



## In Switzerland – Local access to German law

### **Short-distance consulting**

**You are in Switzerland, but you have economic interests in Germany?**

**You are still subject to to unlimited or limited taxation in Germany?**

We provide the necessary legal support services directly from our offices in Zurich. Should there be any further need to take action in Germany, more than 300 lawyers from our law firm in all regions of Germany are available for our clients.

### **Our services/ Your advantages**

We can offer the complete expertise of a large German law office locally. The advantage to our clients is short distance, timely meetings and the ability to avoid any attritional loss.

The Zurich location is supported by a network of offices in all regions of Germany that you are provided access to. Our Swiss office is, however, independently organized in terms of IT in Switzerland.

## Private Clients/Family Offices



### **Financial assets management – more than just tax planning**

Our Zurich office combines the many years of expertise of Heuking Kühn Lüer Wojtek in consulting private clients with one of the most attractive locations for private assets management.

Extending beyond tax consulting and tax planning, we also focus especially on succession planning, family law and estate issues, asset planning and providing support services to family offices. We also advise these clients on transactions (e.g., M&A, corporate events, reorganization and asset protection measures).

### **Our services/ Your advantages**

Of course, we offer discrete, serious service with strict adherence to the law that provides you with the security you need for a long-term confidential relationship.

We offer many years of experience in private client transactions. Our well-established contacts to Swiss banks, portfolio managers and trustees make it possible to provide quick and uncomplicated solutions.

Thanks to close ties to Swiss businesses, we have the ability to bring our clients together to meet with the best partners for business collaborations.

## Swiss banks and consultants



### German law for Swiss clients

Our Zurich office also specifically addresses local Swiss banks and consultants.

We provide financial institutions with the support they need in structuring their products for the German market.

This experience of Heuking Kühn Lüer Wojtek provides our Swiss colleagues with the opportunity to offer their clients both their consulting services while at the same time also the support they need for their German issues.

### Our services/ Your advantages

We are able to offer the complete expertise in German law of a large law office locally. This way, our clients are guaranteed to receive quickest access to the consulting services they require in addition to the opportunity to form a long-term confidential relationship

Because we do not offer any counseling services in Swiss law and we do not have any firm cooperation partners in Switzerland, we are your partners and not your competitors.

As a Swiss attorney, you may integrate the consulting services in German law according to your own individual needs and your range of consulting services.

Via our Zurich office, we provide access to a network of offices in all regions of Germany.



## Corporate Clients

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### **Expertise in German commercial law**

For Swiss businesses, Germany is of major significance as an investment location. When it comes to investments of this sort, our Zurich office provides exactly the expertise you need.

### **Our services/ Your advantages**

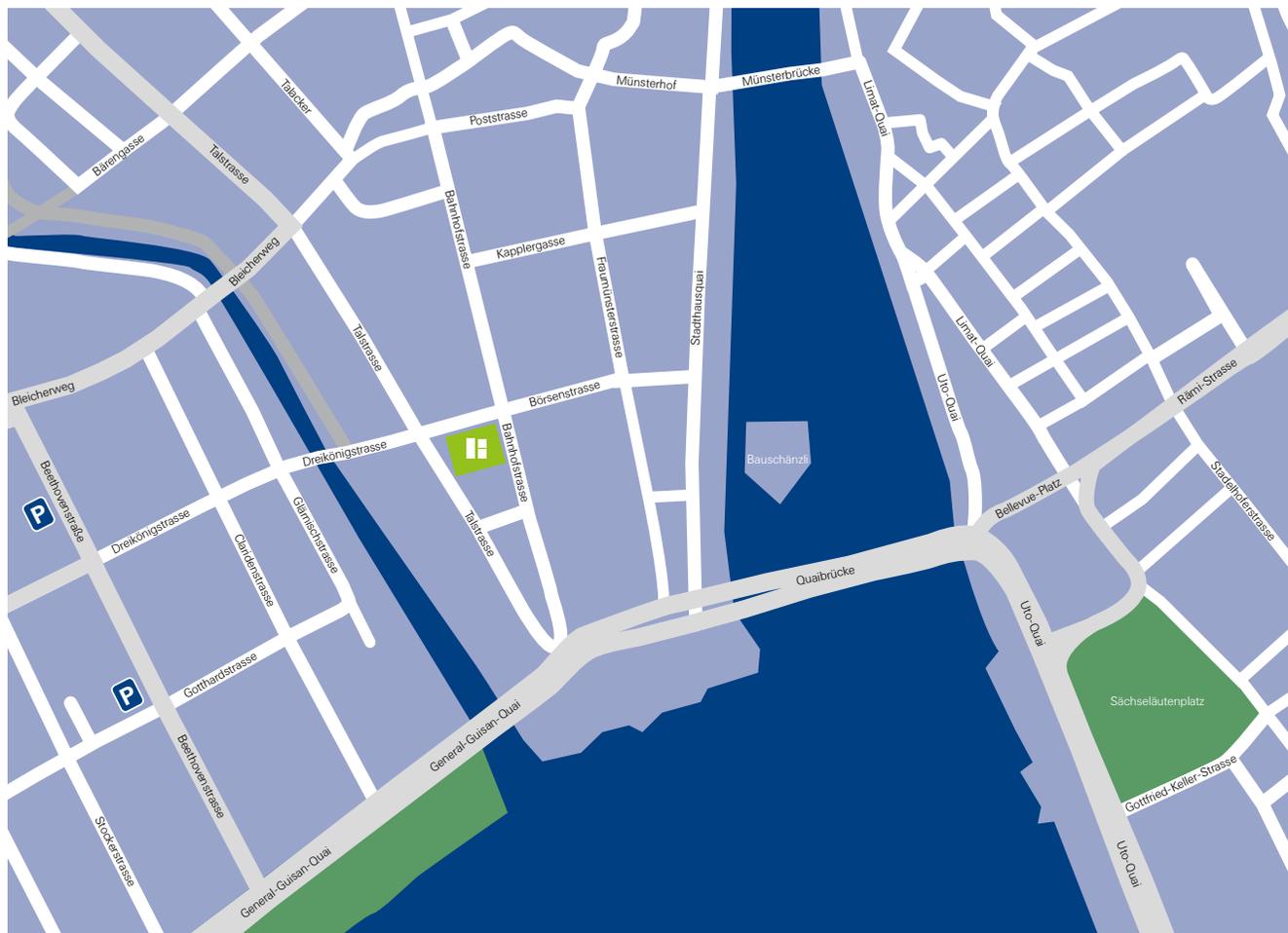
Our clients benefit from our range of experience in cross-border M&A business transactions for both German-speaking as well as international investors.

We provide an extensive range of expertise in the field of “corporate structuring based on German law”.

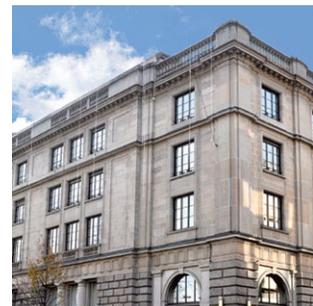
We offer discrete and fast legal counsel to executive boards in all matters concerning corporate compliance, avoiding liability issues and defending against any lawsuits by shareholders.

Via our Zurich office, we provide our clients with direct access to the comprehensive expertise in business law of a German large law office.

## How to find us



## **Bahnhofstrasse 3 – Your address for German law in Zurich**



You will find our office in the heart of Zurich downtown in Bahnhofstrasse 3.

Once you arrive, we will be happy to be your expert and experienced contact with regard to any German legal issue.

**We look forward to your visit.**

We recommend using the parking garage of the "Park Hyatt" hotel which is only a short walk from our office.



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#### **HEUKING KÜHN LÜER WOJTEK**

Partnerschaft mit beschränkter Berufshaftung  
von Rechtsanwälten und Steuerberatern  
Sitz Düsseldorf - Amtsgericht Essen - PR 1481



Additional information  
is available at  
[www.heuking.de/en](http://www.heuking.de/en)

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