



## **India Desk**



**Experience and expertise  
combined in the India Practice**



## **“Make in India”**

India continues to experience a climate of pioneering and optimism. With the “Make in India” campaign, the Indian government wishes to attract foreign investors to the country and create an upturn in the Indian economy. The country is rapidly opening up its markets to foreign investors, offering them attractive conditions and subsidy programs. Combined with a campaign to simplify its bureaucracy, the largest democracy in the world is facilitating market entry for European investors.

## **Growth and trade**

With more than 1.2 billion people, India is one of the world’s fastest-growing economies. The country offers an incredible range of possibilities, but is also faced with difficult challenges. The growth of the Indian economy has enabled an increasing number of Indian companies to invest in Europe for purposes of their own diversification and sustainable growth.

## **Welcome to Germany**

Germany, with a recorded trade volume of EUR 16.1 billion, is one of India’s most important EU trading partners and an attractive target country. Indian investors are warmly welcomed in Germany.



### **Customized advice**

The increased need for advice on inbound and outbound transactions related to India is brought together under one roof in Heuking Kühn Lüer Wojtek's India Practice. We advise our clients in collaboration with a small group of high-profile Indian commercial law firms. Since we are not bound by exclusivity agreements, we can offer our clients the best advice on an individual basis, custom-tailored to our clients' needs. Our attorneys are familiar with the culture and circumstances in the country as a result of their many business trips to India. As we successfully support investment projects, we are continually exchanging professional and personal ideas with our Indian colleagues and hold joint client seminars. In addition, we are in close contact with the Indo-German Chamber of Commerce.



### **Professional and individual support for your investment in India**

We provide the utmost support to our German clients during their market launch in India, whether this involves establishing subsidiaries or entering into strategic partnerships and investments. In addition, we advise German clients on negotiating and concluding transactions with Indian business partners on an individual and professional basis.

### **Entrepreneurial solutions for your commitment in Germany**

Indian clients value our sound knowledge of the cultural and legal obstacles they face when doing business in Germany. We offer pragmatic business solutions for their interactions in Germany. Our advice ranges from legal and tax structuring of transactions and direct investments to individual questions on daily business, including matters of employment and residency law. As a full-service law firm, we are your contact for all legal matters. Upon request, we are also able to connect clients with tax advisors and auditors who can provide services in book-keeping and payroll accounting.



**India Business Law Journal**, a renowned Indian trade magazine, recognized Heuking Kühn Lüer Wojtek as “Top Law Firm for India Work” in 2016 for the fourth consecutive year in the area of “Regional and Specialist Firms for India Related Business.” The international handbook “Chambers Global 2016” has ranked the firm in the field of Corporate/M&A - India: Expertise Based Abroad and members of the India Desk as “Leaders in their Field” in Corporate/M&A, Experts Based Abroad, India.

**Heuking Kühn Lüer Wojtek** is a leading German commercial law firm rendering full multi-disciplinary legal services to German and international businesses. More than 300 specialized lawyers, tax advisors and notaries practise within the firm’s eight offices in Germany (Berlin, Chemnitz, Cologne, Düsseldorf, Frankfurt, Hamburg, Munich and Stuttgart), a Brussels office in Belgium and a Switzerland office in Zurich. Heuking Kühn Lüer Wojtek is an independent national commercial law firm embedded in an international network of law firms without being tied to exclusivity. The firm’s lawyers are known for their pragmatic approaches, in-depth expertise in cross-border transactions and solutions tailored to the needs of their clients.

## We can assist you in:

- Antitrust
- Banking & Finance
- Capital Markets
- Corporate/M&A
- Distribution & Trade
- Employment
- Energy
- Health Care, Pharma & Life Sciences
- Insurance/Reinsurance
- Investment Funds
- IP, Media & Technology
- Litigation/Arbitration
- Private Clients
- Private Equity/Venture Capital
- Public Sector & Public Procurement
- Real Estate & Construction
- Restructuring
- Tax
- Transport, Traffic & Infrastructure
- White Collar & Criminal Compliance

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